



Pamella and Gary McLaughlin

A home is probably the largest and most important purchase you will ever make. Finding the right real estate agent is a critical part of this process. Pamella and Gary are the Calabasas real-estate experts that have the background and experience to ensure your complete satisfaction and success.

Experience - Pamella and Gary are skilled negotiators that bring more than 30 years of real estate experience to their clients. Choosing an agent, such as a friend or relative, unfamiliar with Calabasas is one of the biggest mistakes made when buying or selling a home. Pamella and Gary sell exclusively in Calabasas, and have done so for the past 20 years.

Pamella and Gary are also committed to staying on top of the latest industry legislation, sales techniques and market trends. They recently completed the rigorous USAA & Cedant Mobility relocation certification program to expand their experience and connections in the national relocation market.

Connections - The right connections are essential to a successful sale. Choosing Coldwell Banker, the oldest and most experienced full-service real estate company in the country, backs your sale with full legal, marketing, escrow, mortgage, referral and risk management services. Coldwell Banker provides unmatched support for your sale, from exclusive color back page advertising space in the LA Times to a full legal team. Most first-time homebuyers don't realize how complicated or how legal real estate has become. Knowing your sale is supported by Coldwell Banker makes a huge difference.

Pamella and Gary also work hard to maintain strong relationships with other Calabasas agents. These relationships go a long way to ensure a smooth negotiation process and sale.

Integrity - Licensed with the California Association of Realtors and having a clean record is only the beginning of Pamella and Gary's commitment to excellence. Pamella and Gary do not put clients at risk by misrepresenting properties, clients or services. Pamella and Gary consider professional integrity the most important part of any real-estate transaction.

Strategy - Pamella and Gary's highly disciplined selling approach is guided by a suite of planning tools and metrics that provide the structure for a successful sale, at the best price. Pamella and Gary will aggressively market with tools including: targeted direct postcard mailings, featured realtor.com advertising, open houses, full color back-page LA Times ads, regional office promotions, MLS submission and custom brochures.

Success - Pamella and Gary work tirelessly to ensure the success of their clients. All services are guaranteed with the right to cancel and you can be sure Pamella and Gary will be right by your side throughout the entire process. After escrow has closed Pamella and Gary work to ensure any loose ends are resolved and to be available for any of your future real estate questions.



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